IX. The Approach

A. Get going!

Exodus 4:12 - "Go"

Mark 16:15 - "Go"

John 1:41,45 - "Find"

You must get going

Even forego some Christian fellowship (Luke 5:31,32)

Be on the "lookout" for opportunities

Illustration - Business man in Seattle

B. Study the person

Note: There are two people to know: Christ and the person to whom you wish to make Christ known.

Note: You don't have to know all the answers!!

C. Win confidence

1. His interests

Illustration - D. L. Moody played tennis all afternoon with a young man who expected to be buttonholed.

2. Honest and sincere commendation Illustration - Bellhop's mustache

3. Thoughtful service and courtesies (Acts 10:38)

4. The power of a simple testimony (Psalm 107:2)

a. Illustration - John 9:25

b. Suggest you write out your personal testimony

Assignment

1. Memorize Mark 16:15 and Psalm 107:2

2. Write out in brief your own testimony, so you could give it in five minutes,

3. What two persons must we know in order to witness effectively?

4. What thoughtful services or courtesies might you render to some non-Christian friends of yours?

Unit 9 "Check-Yourself" Test

Memory Verses:

- Mark 16:15
- Psalm 107:2

1. Why has the author left the subject of "the approach" until so late in the study?

2. Before we can expect fruit, what must we do?

3. What verse can you give to prove that in our witnessing we are not to sit and wait for people to come to us?_____

4. In witnessing, what two people must we know?

5. Will you begin praying today for the Lord to give you some idea for a service to others that will open the door to witnessing?

Answers To "Check-Yourself" Tests - Unit 9

1. We must first be prepared before we approach others.; 2. Take root in God's Word.; 3. Mark 16:15.; 4. (a) Christ, (b) the one we are seeking to win.; 5. Your answer.