

People Motivators

Gene Warr

I. Introduction.

II. Areas of motivation.

A. Is it motivating the individual?

B. Is it motivating the team?

C. Is it motivating the masses?

III. People are motivated by their convictions, goals and needs.

A. It is important to be able to determine man's needs.

1. There is a life force and death force that motivate people. Christians still have that death force within them.

2. Psychologically, the greatest need of man is to know Christ.

3. We need safety. God promises his presence in tough places. (Isaiah 43:2; Psalm 20:7)

4. We need social acceptance. (Ephesians 1:6)

5. We need self-acceptance. (Psalm 109:16; 2 Corinthians 10:12; Galatians 6:4)

B. Needs change. Needs are different. Needs are never fully satisfied.

IV. Emotional blocks.

A. Anger, bitterness, resentment, a critical spirit, complaining. (Hebrews 12:15)

B. The fear of failure. (Luke 7:30)

C. Living in the past or the future. (Philippians 4:13; Isaiah 43:18; 1 John 1:9; Job 2:25; Proverbs 29:1; Matthew 6:44)

D. Envy. (Proverbs 14:30)

E. Laziness. (Hebrews 6:12; Deuteronomy 5:29)

V. The modus operandi of the people motivator.

A. Real leaders will assume authority if it is not conferred,

- B. The leader must be a communicator.
- C. The leader thinks thing through.
- D. Leaders are not bogged down by details.
- E. Leaders give people the authority and the responsibility.
- F. Leaders love God and love people.
- G. Leaders take initiative and keep it by organizing, delegating and staying positive.
- H. Leaders are self-starters. (Proverbs 1:7; 15:32; 5:23)
- I. Leaders are decisive. (Proverbs 17:24)
- J. Leaders inspire men.
- K. Leaders have a sense of humor.
- L. Leaders are positive.
- M. Leaders help people become a team.
- N. Leaders are discerning.
- O. Leaders have vision.
- P. Leaders are selective in their strokes.
- Q. Leaders have common sense and judgment.
- R. Leaders are more concerned with who they are than what they are. They are not intimidated by people.

VI. Nevers in motivating people.

- A. Never humiliate a man in public.
- B. Never pit one man against another. Do not use competition.
- C. Never pass responsibility.
- D. Never be too proud to learn from anyone.
- E. Never let the boss chew out those under you.
- F. Never hedge.
- G. Never get bogged down in the details.

- H. Never be a needler.
- I. Never sit on communication.
- J. Never manipulate people for selfish ends.
- K. Never assume people feel the same way you do.
- L. Do not do everything.
- M. Always love and never give up.

Application questions:

1. What are ways you can grow in motivating others?

2. What are some wrong reasons for motivating others?

3. What are some wrong methods of motivating you are prone to use? How can you guard against these?
